

Electris

Guiding you
to a sustainable future!

Interested in a job full of energy?



Electris is a national electricity and gas supplier and has been operating the public grid in the municipality of Mersch for over a century. We are constantly evolving in the Luxembourg energy landscape and are looking for colleagues who want to be part of shaping this progress.

To strengthen our team, we are looking for a

Head of Sales (m/f/d)

Qualifications :

- University degree in business, economics or engineering
- Several years of experience in the energy industry environment
- Good spoken and written language skills in German, French and English are required; Luxembourgish is an advantage
- High IT affinity and very good knowledge in MS Office
- Strong leadership skills and a strong service mindset
- Ability to work in a team and good communication skills

Job Description:

- You are responsible for the support, coordination and development of our sales team
- You acquire customers and are responsible for planning and communication within the team
- You develop and implement sales strategies and manage strategic projects, including interface projects with other departments
- You build and maintain business relationships with new and existing customers with the goal of sustainable customer loyalty and create a corresponding network
- You prepare analyses and carry out sales controlling with the help of predefined KPIs
- You are responsible for budget planning and contribution margins
- You communicate with the Luxembourg regulatory authorities

We offer dedicated employees an interesting and varied job with an attractive & performance-based salary package and further development opportunities.

Send us your application to: Electris - Hoffmann Frères Energie et Bois S.à r.l.,
25, rue G.-D. Charlotte, L-7520 Mersch or jobs@electris.lu